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Vancouver and the Asia Pacific Gateway: Defining the City-Port Relationship

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Where we are today

- North America's most diversified port
- Trade with more than 160 world economies
- 5 business sectors
- 600 km of shoreline
- 1 in 12 Lower Mainland jobs



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Record volumes in many major cargo sectors in 2011

- Expect to return to 2008 pre-recession cargo levels in 2011
- Auto +1.5%
- Breakbulk +15%
- Bulk +19%
- Container +17% to and all time record of 2.5 million TEU

**Collaboration is the key
to meaningful achievement**

- We are a driving force in delivering and leveraging supply chain value for industry, communities and our nation

North Shore Trade Area

- \$225 million
- 5 projects
- Critical connections to overseas markets for export products

South Shore Trade Area

- \$215 million
- 2 projects
- Major employment generator for Metro Vancouver region



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Roberts Bank Trade Area

- \$300 million
- 9 projects
- Key corridor for goods movement



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A close-up photograph of a ship's bollard, a large, rounded metal post used for mooring. The bollard is heavily worn, with a dark, textured surface showing signs of rust and use. Several thick, white ropes are wrapped around it, and a yellow and black braided rope is visible in the foreground. The background is dark, suggesting a night scene or a dimly lit area.

We collaborate with supply chain partners

Capacity Improvements:

- DP3

Terminal Investments:

- Westshore
- Neptune
- Fraser Surrey Docks
- Viterra
- Cargill
- Kinder Morgan Van Wharves
- Pacific Coast Terminals



We deliver on our Gateway's potential

Collaboration, Partnerships:

- Container Capacity Improvement Program
- Port 2050 long range planning

Strategic Land Investments

- Land availability
- Land use and leverage
- Land management
- Land reclamation
- Land purchase

Example: HBC Logistics



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Example: Sylvan Distribution Centre





Reliability is essential

- Rail Freight Service Review
- Supply Chain Collaboration Agreements (CN & CP)
- Trucking
- Labour

- EcoAction Program
- Cruise Ship Shore Power
- Northwest Clean Air Strategy
- Truck Licensing System (TLS)
- Partner Investments

**We champion
environmental initiatives**

- Working hand-in-hand with communities to provide amenities and lasting community legacies

We engage with our governments, customers and stakeholders



An aerial photograph of Vancouver, British Columbia, Canada, showing the city skyline, the harbor, and the port area. The image is used as a background for the slide.

We lead our Gateway to world-class status

- Collaboration
- Commitment
- Reciprocal accountability



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